



Bringing it all together

Super-fast broadband for your community – Overcoming the challenges

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Major Projects

BT Wholesale

6 July 2010

Let's have a real discussion....

Operator and community perspectives



What are the challenges we see?



Where do we go from here?



An operator's top challenges

Cost of deployment

Take up

Bringing Service Providers on board

Building the services users want

What are the killer apps and where will they come from?

Partnering to extend the footprint

...These are ours, what are yours?

Top challenges for intervention

Finding the money

Proving the economic and social benefits

What are the possibilities?

How to do it

What does good look like?

