Department for Digital, Culture, Media & Sport

BDUK - Outside In Market Engagement Event

3rd February 2020

Location: Institute of Civil Engineers, 1 Great George Street, Westminster, London, SW1P 3AA.
Date: 3rd February 2020
Time: 9.00am - 12.15pm - please arrive at 9am for coffee ahead of a 9.15am start.

Description

The Future Telecoms Infrastructure Review (FTIR) identifies the Government policy objective and the overall strategy for delivering world class digital infrastructure in the UK. In October, the Chancellor set out plans to invest £5bn to support the investment into gigabit capable connectivity in the hardest to reach 20% of the country. Building Digital UK (BDUK) is the directorate within DCMS responsible for running this programme.

BDUK is carrying out a series of market engagement events with Suppliers interested in providing gigabit capable connectivity under a new BDUK State aid funded programme. The procurements under this programme will target the premises least likely to benefit from commercial build, in line with our FTIR policy objectives and validated with network operators.

The aim of this event is to inform the market and potential bidders about the programme, create awareness of the future requirements of the 'Outside In' programme and to seek feedback on key areas of the procurement strategy to assist BDUK with its design and development.

Logistics

This event will provide an overview of the 'Outside In' programme along with some detail about the commercial principles and the operating model with a facilitated discussion and feedback opportunities on key elements of the draft procurement strategy. Please see the outline agenda for the event below.

Given the nature of the agenda we would assume this would be most relevant for commercial colleagues. Please advise who is best placed in your organisation to attend. Space is limited and we will offer spaces on a first come first served basis. We ask that no more than two attendees from each organisation attend.

If you would like to attend please register the names of the attendees and your company details to **bduksuppliers@culture.gov.uk** in order to confirm your attendance. If you are not able to make the event please let us know so we can reallocate spaces to anyone looking to attend.

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Agenda

Timing	Agenda	Topics Covered
9.15 - 9.20am	**Presentation** Welcome and Introduction	• Session agenda and objectives
9.20 - 9.30am	**Presentation** Programme Overview	• Update on policy, strategy and State aid position
9.30 - 10.05am	**Presentation** Commercial Principles	• Procurement approach • DPS • Contracts • Reporting and payment
10.05 - 10.45am	**Breakout Discussions** Commercial Principles Discussions	
10.45 - 11.00am	**Coffee Break**	
11.15 - 11.30am	**Presentation** Operating Principles	• Operating model • Ways of working
11.30 - 12.00pm	**Breakout Discussions** Operating Principles Discussions	
12.00 - 12.15pm	**Q&A & Close**	• Q&A • Next steps